

# Key factors influencing motivation among health extension workers and health care professionals in four regions of Ethiopia: a cross-sectional study

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**Keywords:** Motivation, job satisfaction, healthcare workers

Posted Date: March 4th, 2020

**DOI:** https://doi.org/10.21203/rs.3.rs-15944/v1

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## **Abstract**

Background: Although Ethiopia has improved access to health care in recent years, quality of care remains low. Health worker motivation is an important determinant of performance and affects quality of care. This study explores the level and construction of motivation among health extension workers (HEWs) and health care professionals in Ethiopia in baseline data collection of an evaluation of a quality improvement program run by the Institute of Healthcare Improvement (IHI).

Methods: We conducted face to face quantitative surveys with providers to elicit motivation level and construction. We sampled 401 health system workers: skilled providers including nurses and midwives (n=110), HEWs (n=210), and non-patient facing health system staff (n=81). Participants completed a 30-item Likert scale ranking tool which asked questions across 17 domains. We used exploratory factor analysis to explore motivation construction, and ordinary least squares (OLS) regression to explore determinants of motivation level and construction.

Results: Of the 397 interviewees with complete data, 61% (95% CI 56%-66%) self-reported motivation as "very good" or "excellent". Significant variation in motivation was seen across regions with Southern Nations Nationalities and People's Region (SNNPR) being significantly lower score on the Likert scale by 0.35 points (P=0.003). Those who had a medium workload were significantly less motivated compared to participants with a light workload by 0.48 Likert points (P=0.024). The exploratory factor analysis identified a three-factor model to best fit with factors described as: personal and altruistic goals; pride and personal satisfaction; and recognition and support. Personal and altruistic goals varied across regions with Oromia and SNNPR being significantly lower by 0.13 (P=0.018) and 0.12 Likert points (P=0.039) respectively. A regression analysis found that as job satisfaction increased by 1 personal and altruistic goal, increased by 0.34 (P=0.001). Pride and personal satisfaction scores vary among regions with SNNPR being significantly lower by 0.11 Likert points (P=0.051) as compared to Amhara region. Recognition support was significantly higher in health care providers relative to HEWs by 0.12 Likert point (P=0.053).

Conclusions: Overall, motivation was high among participants and varied across region, cadre, and age. Workload, leave, and job satisfaction were associated factors with motivation.

# **Background**

Health worker motivation is an important determinant of health worker performance and, ultimately, health care quality(1,2). Although a range of factors affect health care quality, motivation is an important determinant of health worker effort, retention, and quality of provision in addition to health care organization, resource availability, and other provider and patient personnel (2). Motivation in the work context can be defined as an individual's degree of willingness to exert and maintain an effort towards organizational goals(3). Previous research has identified a number of factors that can affect health worker motivation, which can be broadly categorized in to three areas: social factors such as community

expectations and social values; organizational factors such as resources and managerial support; and individual or process factors such as preferences or intrinsic attitudes (4).

Several comparable studies have been conducted in sub Saharan Africa. A study in Tanzania indicated that 45% of the individuals working in a primary health care unit were unsatisfied with their job. The reasons cited for dissatisfaction were low salaries, factors related to the working environment, and inadequate facilities for performing expected tasks (5). A systematic review to assess motivation and retention of health care workers in developing countries indicated the importance of financial incentive on health workers motivation. The studies indicated that health workers take pride and are motivated when they feel they have the opportunity to progress. Recognition by the employer and community was one of the most motivating factors for health workers alongside education and training opportunities. Low salaries were demotivating factors for health care provider (4,6,7–12)

Three previous studies have assessed health worker motivation in Ethiopia quantitatively, though all were small in scale and focused on specific health worker cadres (13,14). A study conducted in central Ethiopia revealed that the overall motivation of health professionals working in different hospitals of West Shewa Zone was reasonably high. Motivation was affected by financial incentives. The mean motivation score among health professional who received monthly financial benefit was significantly higher than those who did not. Health professionals who had master's degrees and doctors had highest motivation. Professionals who worked for less than five year had less motivation (13). A study done in public hospitals of West Amhara in Northwest Ethiopia revealed that the mean overall motivation scores were similarly high. Highly trained professionals, young age groups, and professionals who received performance evaluations and professional development promotions were more motivated (14).

However, health care professionals' motivation working in public health centres in Gedeo Zone SNNPR was very low. Lack of recognition and appreciation from their immediate supervisor or manager decreased their motivation. Work experience was a positive predictor of job motivation—as work experience increased, job motivation increased (6). A qualitative study indicated that Ethiopian primary health care workers commonly face work-related stress and experience features of burnout, which may contribute to the high turnover of staff and dissatisfaction of both patients and providers (15).

This study explores health worker motivation in Ethiopia. We collected data from the four regions of Ethiopia, home to 70% of the country's population: Amhara; Oromia; Southern Nations, Nationalities and People's Region (SNNPR); and Tigray.

Though research has been done to identify factors associated with motivation in public hospitals and health centers in different regions of Ethiopia, there has been limited research conducted to explore the extent of motivation among HEWs working in the community and health care professionals across the four large regions of Ethiopia or how motivation differs across cadres and regions. This study sought to determine the extent of health professionals' motivation and the factors that influence motivation.

## **Methods**

# **Tool development**

We adapted a motivation tool developed and validated among community health workers in Uganda (16), making minor changes to wording to suit the Ethiopian context. The tool consisted of 17 questions. We added 8 additional questions from a health worker motivation evaluation conducted in Tanzania to explore extrinsic motivating factors in more depth. Finally, we included 5 further questions relating to activities related to the quality improvement programme being implemented in our sample. The final tool is shown in Table 1.

# Sampling and data collection

We conducted a cross-sectional survey from April 15 to May 10, 2018. The survey was part of a baseline evaluation of a quality improvement (QI) program delivered by the Institute for Healthcare Improvement (IHI) in partnership with the Ministry of Health-Ethiopia (MOH). Although the sampling frame of this study is based on the IHI program, data are from pre-intervention baseline data collection, and we do not expect motivation to have been influenced by the intervention. The IHI program was implemented in 19 woredas: 7 in Oromia, 5 in Amhara, 5 in SNNPR, and 2 in Tigray. Using a random number generator, we randomly selected one intervention woreda from each region (Jimma Town, Wogera, Chena, and Degua Temben respectively). We added one additional randomly selected woreda in Amhara because Wogera would not have yielded 50 eligible respondents—our target for each region. We further purposively sampled two additional woredas from Oromia and SNNPR (Bunno Bedelle and Chencha respectively) where qualitative evaluative work was also taking place, in order to triangulate findings in a larger evaluation of IHI's QI program. Data collection was conducted by seven research assistants who received one week's training at the start of the data collection process and then were matched to their home regions to assist with community entry and mitigate language issues. The data quality was assured by using validated tools, data collectors were trained, and the interviews were conducted in the local languages.

In each woreda, we mapped the hospital, all health centres and health posts, and approached the woreda health office for permission letters. In each hospital and health centre, we obtained a list of all eligible health care professionals and HEWs. We then randomly selected participants for interviews. In each woreda, we interviewed around 30 participants across a range of health worker and management cadres, including the heads or clinical directors of the woreda, each hospital, and each health centre. We interviewed around four maternal and child health care providers from the hospitals and two from each health centre, and around five HEWs from each health centre.

In each hospital or health centre, we obtained a list of all eligible MNH providers and randomly selected participants for interviews. Their names were written in alphabetical order next to a column of randomly generated numbers and interviewers sequentially chose participants from the smallest random number upwards until the requisite number of participants was reached. If participants were not available, we

sought to arrange interviews via phone and returned to the facility up to three times before classifying them as unreachable and selecting the next worker from the list. Data were entered on tablet computers using Open Data Kit software (www.opendatakit.org) and exported to STATA V.13.

# **Data Analysis**

We used items from the survey to identify factors that make up the construct of motivation. We undertook an exploratory factor analysis to assess whether variation in overall motivation is associated with a number of demographic and structural factors including gender, location, cadre, age, perceived gross salary, work experience etc.

First, motivation level was assessed by analyzing categorial responses to the question "How would you rate your overall motivation at your current work?" The categorical responses were excellent (5), very good (4), good (3), fair (2), and poor (1). This variable was set as a continuous dependent variable in ordinary least squared (OLS) regression to explore determinants of motivation level. Univariate and multivariate regressions were run, normality assumptions were checked by Schapiro - Francia W tests, and variance inflation factor estimates were generated for regressors. Average job satisfaction was assessed by analysing categorical responses ranging from most satisfied with their job (1) to least satisfied (5).

For the exploratory factor analysis, we first removed items from our list of 30 questions which had poor psychometric performance, removing items which had more than 10% missing data, items which were given the same score of by over 80% of participants, and items which did not load on any factors up to a level of 0.4 in initial factor analysis. We used a threshold of 0.4 to assume a strong relationship with a factor, and the optimal number of factors was established through a Scree test and multiple runs (17–19). We used maximum likelihood ProMax oblique rotation to reduce the number of variables with high loadings and to allow factors to be correlated. Construct validity was indicated by loading at least three items per factor and absence of substantive cross-loading.

## Results

# Sociodemographic characteristics

Of 401 people surveyed, 397 (99%) responded. The majority of the respondents were between 25-30 years of age (232, 58%) and female (290, 73%). Fifty-one percent of respondents had greater than 4 years of work experience, and 52% of the respondents were HEWs (Table 2). Figure 1 plots the responses to each motivational task, where 1 represents "strongly agree" and 5 represents "strongly disagree", and blue dots represent items where a lower score is *a priori* better (e.g. "I am respected in my community for the work I do") and red dots where a lower score is worse (e.g. "I intend to stop working in this role in the next 12 months").

## **Motivation level**

Of the total respondents, 61% were motivated, responding "very good" or "excellent" (95% CI 57% - 66%). The most motivating factor mentioned by 70% of the participants was the opportunity to improve health. The most demotivating factor mentioned by 29% participants was workload.

# Motivation construction - Exploratory factor analysis

We ran a factor analyses between one and five factors, and ultimately found that the three-factor model fit the data best. We removed 11 items which did not load to 0.4 on any factor. We calculated the final factor score by multiplying the items by the factor score and summing. Table 3 shows the factor loadings. In addition to the factor loading above 0.4, we used eigenvalues >1 as a criterion to reduce the number of factors into three. We labelled the three factors as personal and altruistic goals; pride and personal satisfaction; and recognition and support. The minimum and maximum score for personal and altruistic goals was 1 and 4.85; for pride and personal satisfaction it was 1 and 4.17; and for recognition and support, it was 1 and 4.5.

## Factors related to overall motivation

Table 4 shows the results of the regression model with overall motivation as the outcome variable and a number of explanatory factors fitted.

The overall motivation score mean was 2.18 out of 5 (95% CI 2.1, 2.27; P=0.001). Job satisfaction was associated with overall motivation, where an increase of 1 in job satisfaction was associated with an increase in motivation of 0.23 Likert points (95% CI 0.13, 0.34; P=0.001). We found variation in motivation across regions, where participants from SNNPR reported lower motivation than the Amhara region by 0.35 Likert points (95% CI 0.12, 0.59; P=0.003). Participants who have a medium workload (meaning that they have enough time to complete duties) were also less motivated than participants who have a light workload by 0.48 Likert points (95% CI -0.90, -0.06; P=0.024), though high workload was not significantly different. There was no significant variation in overall motivation job title and perceived gross salary.

# Factor 1: Personal and altruistic goals

The first factor identified items which related to personal success and goal setting and altruism. We refer to this factor as "personal and altruistic goals". The mean response for personal and altruistic goals was 1.6 Likert points (95% Cl 1.6, 1.7). From the results of the regression analysis summarized in Table 5, an increase in 1 in job satisfaction was associated with an increase in personal and altruistic goals score of 0.34 Likert points (95% Cl 0.29, 0.39; P<0.001). Variation in personal and altruistic goals was seen among regions, where participants from Oromia and SNNPR had lower personal and altruistic goal scores than

Amhara region by 0.13 Likert points (95% CI -0.25, -0.02; P=0.018) and 0.12 Likert points (95% CI -0.23, -0.01; P=0.039) respectively. Annual leave (time out of work) was another significant factor associated with personal and altruistic goals, where an increase of 1 was associated with a decrease in personal and altruistic goals of 0.08 Likert points (95% CI -0.12, -0.04; P=0.001). Age, gender and perceived salary fair had no significant association with personal and altruistic goals.

# Factor 2: Pride and personal satisfaction

The second factor consisted of variables relating to the pride and personal satisfaction respondents experienced in their jobs, and the satisfaction their jobs gave them. The mean score of pride and personal satisfaction was 1.78 Likert points (95% Cl 1.72, 1.84). A regression analysis in table 6 indicated that pride and personal satisfaction score vary among regions with SNNPR being significantly low by 0.11 Likert points (95% Cl -0.22, 0.001; P=0.051) as compared to Amhara region. Likewise, as leave (time out of work) increased by 1, pride and personal satisfaction score decreased by 0.06 Likert points (95% Cl -0.1, -0.02; P=0.003). Age was significantly associated with pride and personal satisfaction. There were significantly high scores among those older than 30 years old by 0.14 Likert points (95% Cl 0.01, 0.28; P=0.049) as compared to those between the ages of18-24 years old. Another factor affecting pride and personal satisfaction was job satisfaction. As job satisfaction increased by 1, pride and personal satisfaction score increased by 0.55 Likert points (95% Cl 0.50, 0.60; P=0.001). Gender and work experience did not have significant association with pride and personal satisfaction.

# Factor 3: Recognition and Support

Factor 3 synthesised survey items focusing on the recognition and support that participants received from colleagues and seniors. The mean score of recognition and support was 1.8 (95% CI 1.7, 1.8; P=0.001). From the regression analysis indicated in Table 7, factors associated with recognition and support were job title, region, leave (time out of work) and job satisfaction. Recognition and support scores were significantly high among health care providers as compared to HEWs by 0.12 Likert points (95% CI 0.001, 0.25; P=0.053). Compared to Amhara region, recognition and support scores were significantly low among SNNPR by 0.15 Likert points (95% CI -0.32, -0.03; P=0.017) and Oromia region by 0.17 Likert points (95% CI -0.29, -0.01; P=0.034). Another factor affecting recognition and support scores was job satisfaction. As job satisfaction increased by 1, recognition and support score increased by 0.35 Likert points (95% CI 0.29, 0.41; P=0.001). However, as average leave days increased by one, recognition and support scores significantly decreased by 0.09 Likert points (95% CI -0.14, -0.04; P=0.001). Age, work experience, gender and perception of fair salary has no significant association with recognition and support.

## **Discussion**

The extent of overall motivation in respondents across regions and cadres was generally high, but with some variation across regions and other characteristics. The motivation domains identified in a three-factor factor analysis were effort in personal and altruistic goals; pride and personal satisfaction; and recognition (financial and managerial) support.\_\_

Our finding of high overall motivation is consistent with several other studies. For example, a study conducted in West Amhara in Northwest Ethiopia showed that 59% of care providers working in hospitals were motivated. In West Shewa Zone Oromia region, the overall mean motivation score of health professionals from three hospitals was 63.6 % (13,14). In this study, motivation varied significantly from region to region, which previous smaller studies have not been able to explore. This variation is consistent with a study from Kenya that also found motivational factors varied from region to region (9). SNNPR had the lowest motivation, consistent with a study done among health professionals in SNNPR Gedeo zone only where only 17% of respondents were highly motivated. This could be due to limited management and financial support of the health professionals at different work level in health sectors (6–12).

Personal and altruistic goals of health providers were significantly lower among participants from Oromia and SNNPR compared to those from the Amhara region. When average job satisfaction increases, efforts in personal and altruistic goal increases. This study was consistent with studies from Central Ethiopia and South Ethiopia where age was a major predictor of motivation: as age increased, motivation to do their job increased (21).

Motivation related to pride and personal satisfaction was significantly high among participants older than 30 years of age as compared to those 24 years and younger. Similar studies in Burkina Faso, Tanzania, and Ghana showed that age has a significant effect on motivation (22,23). Pride and personal satisfaction was significantly high among participants whose job satisfaction was high.

Recognition and support was significantly low among participants from SNNPR and Oromia region and was associated with low motivation. This could be due to instability within the system or the lack of capacity to supervise the health care workers located in a large geographical area. Among participants, average leave and high recognition support was significantly low. This may explain why participants who were taking leave more were less motivated. Recognition and support was significantly higher among health care providers than among HEWs. Having more recognition (financial and managerial) support was a positive predictor for job satisfaction. The same is true in studies in Iran (24,25).

A strength of this study was that data was collected from four major regions of Ethiopia where most of the country's population lives. Nevertheless, limitations remain. Motivation was self-reported and may therefore be subject to acceptability biases in the face-to-face interviews conducted. Knowledge that interviews were conducted by interviewers from a public university and evaluating an IHI programme may have biased responses. The skilled care provider sample was too small to conduct a subgroup analysis among specific groups of interest such as doctors or midwives. Qualitative work could have been conducted alongside quantitative data collection to understand why variation exists in motivation

between regions and personal characteristics. Finally, we were unable to assess the link between health worker motivation and the quality of care provided which remains under-researched.

## **Conclusions**

Motivation was high among the respondents from the four regions. Key factors associated with motivation were region, age, cadre, work experience, workload, job satisfaction, long leave days and work experience.

## **Abbreviations**

IHI - Institute for Healthcare Improvement

**HEW - Health Extension Workers** 

OLS - Ordinary Least Squared

MOH - Ministry of health

SNNPR - Southern Nations, Nationalities and People's Region

MNH - Maternal and Newborn health

QI - Quality improvement

## **Declarations**

Ethics approval and consent to participate: The survey was part of a baseline evaluation of a quality improvement (QI) program delivered by the Institute for Healthcare Improvement (IHI) in partnership with the Federal Ministry of Health-Ethiopia (FMOH) was reviewed and approved by the Ethiopian Public Health Association Scientific and Ethical Review Committee. The data confidentiality is maintained, as there are no identifiers of the clients nor on the providers. Verbally informed consent was obtained from the participants prior to their participation in the study.

Consent for publication: N/A

Availability of data and materials: The dataset is readily available upon request with permission of IHI.

**Competing interest:** The authors declare that they have no competing interests.

**Funding:** The project is funded by the Bill and Melinda Gates Foundation and Margaret A. Cargill Philanthropies. However, the authors are fully responsible in analysis and the write-up of this report.

**Author's contribution:** MAA led the analysis and report write-up of this study. HM,GP and MQ critically reviewed the manuscript for intellectual content and all authors have read and approved the final paper.

## Acknowledgement

We would like to extend our appreciation to the participants of this study from the four regions. The QI program is funded by the Bill and Melinda Gates foundation and Margaret A. Cargill Philanthropies. We thank our colleagues from Addis Continental Institute of Public Health who provided insight and expertise that greatly assisted with the analysis and write-up of this research. We are especially indebted to Prof. Alemayehu Worku and Dr.Walelign Worku for their tireless support in the analysis of the data. We are also grateful to Jane Roessner for her valuable comments on an earlier version of the manuscript and Naomi Fedna for proofreading the final version to fit journal requirement.

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# **Tables**

Table 1: Motivation questions included in survey

	Wording	Source	
Altriusm	My work is important because I help people	Ugandan study	HEW
Altriusm	As long as I can do what I enjoy, I'm not that concerned about exactly what income or awards I earn	QI-specific indicator	
Community	I am respected in my community for the work I do	Ugandan study	HEW
Income	I am strongly motivated by the income I can earn at work	Tanzanian su	ırvev
Income	To be motivating, hard work must be rewarded with more status and money.	Tanzanian sı	
Income	My salary accurately reflects my skills and workload	Tanzanian su	ırvey
Intention to leave	I intend to stop working in this role in the next 12 months	Ugandan study	HEW
Job satisfaction	I am proud of the work I do	Tanzanian su	ırvev
Job satisfaction	In general, I am satisfied with my role	Ugandan study	HEW
Knowledge gain	I gain knowledge from being in this role	Ugandan study	HEW
Knowledge gain	Training sessions that I attend are worthwhile and add benefit to my career path	QI-specific indicator	
Motivation	At the moment I don't feel like working as hard as I can	Tanzanian su	ırvey
Motivation	I feel like performing the duties required of me	Ugandan study	HEW
Needs satisfaction	I am strongly motivated by the recognition I get from other people	Tanzanian sı	ırvey
Needs satisfaction	It is important that I do a good job so that the health system works well	Ugandan study	HEW
Needs satisfaction	My job makes me feel good about myself.	Tanzanian su	ırvey
Needs satisfaction	I feel it is not so important doing a good job if nobody else knows about it	QI-specific indicator	
Organisational citizenship	I am willing to do more than is asked of me in my role	Ugandan study	HEW
Organisational citizenship	Sometimes I don't understand why I am asked to do certain things, but I do them anyway	Ugandan study	HEW
Organisational justice	The system of choosing who attends training sessions is fair	QI-specific indicator	
Organisational justice	I do not have enough opportunities to attend training sessions to develop my career	QI-specific indicator	
Outcome expectancy	I am keenly aware of the career goals I have set for myself	Tanzanian su	ırvey
Outcome expectancy	If I do well at work, I will achieve my goals	Ugandan study	HEW
Programme	I am proud to be working in my role	Ugandan study	HEW
Programme commitment	I feel committed to my role	Ugandan study	HEW
Resource availability	The health system provides everything I need to do my job properly	Ugandan study	HEW
	I can solve most problems I have at work if I work hard	Ugandan	HEW
Self-efficacy	I sain solve most problems I have at work if I work hard	study	

Supervision	My supervisors and managers are supportive of me	Ugandan	HEW
		study	
Workload	I can complete all of the work I am expected to do	Ugandan	HEW
		study	

All items had Likert scale response options where 1=strongly agree, 2=agree, 3=neutral, 4=disagree, 5=strongly disagree.

Table 2: Background Characteristics of Participants from four regions (n=401)

Variables		Number (%)
Region		
	Amhara	107(26.93)
	Oromia	106(26.43)
	SNNPR	137(34.16)
	Tigray	50(12.47)
Age(Yrs)		
	18-24	90(22.67)
	25-30	232(58.44)
	>30	75(18.89)
Job title		
	Health extension workers	210(52.37)
	Care provider	110(27.43)
	Leaders	63(15.71)
	Other	18(4.49)
Gender		
	Male	109(27.32)
	Female	290(72.68)
Work experience		
	<1month	4(1.01)
	1-6month	50(12.17)
	6month-1year	40(10.08)
1-	2years	44(11.08)
	2-4years	55(13.85)
	>4years	204(51.39)

Table 3. Three-factor exploratory factor analysis results

Variable	Factor 1:	Factor 2:	Factor 3:	Uniqueness
	Personal and	Pride and personal	Recognition and	
	altruistic goals	satisfaction	support	
My work is important because I help people	0.65			0.44
I am respected in my community for the work I do	0.58			0.51
I am keenly aware of the career goals I have set for myself	0.57			0.50
I feel committed to my role	0.56			0.44
If I do well at work, I will achieve my goals	0.54			0.57
I am willing to do more than is asked of me in my role	0.47			0.68
I can solve most problems I have at work if I work hard	0.37			0.70
I can complete all of the work I am expected to do		0.41		0.68
I feel like performing the duties required of me		0.53		0.55
I am proud of the work I do		0.57		0.50
I am proud to be working in my role		0.65		0.43
In general, I am satisfied with my role		0.57		0.64
My job makes me feel good about myself.		0.54		0.57
It is important that I do a good job so that the health system				
works well			0.48	0.51
Training sessions that I attend are worthwhile and add				
benefit to my career path			0.49	0.59
To be motivating, hard work must be rewarded with more				
status and money.			0.58	0.57
I am strongly motivated by the recognition I get from other				
people			0.44	0.62
I gain knowledge from being in this role			0.62	0.38
My supervisors and managers are supportive of me			0.36	0.73

Factor 1 interpreted to represent personal and altruistic goals. Factor 2 interpreted to represent pride and personal satisfaction. Factor 3 interpreted to represent recognition and support.

 $Table 4. \ Factors \ associated \ with \ overall \ motivation$ 

Factor	Coef.	95% CI	P-value
Region			
Amhara	Refere	ence	
Oromia	0.19	(-0.04, 0.42)	0.110
SNNPR	-0.35	(-0.59, -0.12)	0.003
Tigray	-0.05	(-0.32, 0.21)	0.685
Job title			
HEW	Refere	ence	
Health care provides	0.13	(0.32, -0.05)	0.161
Leaders	-0.19	(0.03, -0.41)	0.096
Other	-0.23	(0.17, -0.64)	0.269
Workload			
Light: more than enough time to complete duties	Refere	ence	
Medium: enough time to complete duties	-0.48	(-0.90, -0.06)	0.024
Heavy: barely enough time to complete duties	-0.29	(0.11, 0.70)	0.163
Perceived gross salary fair			
Very fair	Reference		
Quite fair	0.00	(-0.79, 0.80)	0.99
Neither fair nor unfair	0.29	(-0.54,1.12)	0.49
Quite unfair	0.10	(-0.69,0.90)	0.80
Very unfair	-0.04	(-0.87, 0.78)	0.91
Average job satisfaction	0.23	(0.13,0.34)	0.001

 $Table \ 5. \ Factor 1: Factors \ associated \ with \ efforts \ in \ personal \ and \ altruistic \ goals$ 

Factor	Coef.	95% CI	P-value	
Gender				
Male	Reference			
Female	0.01	(-0.08, 0.09)	0.896	
Region				
Amhara	Refere	ence		
Oromia	0.13	(-0.02, -0.25)	0.018	
SNNPR	0.12	(-0.01, -0.23)	0.039	
Tigray	0.04	(-0.17, 0.08)	0.523	
Age				
18-24	Reference			
25-30	0.04	(-0.14,0.5)	0.403	
>30	0.01	(-0.012,0.13)	0.915	
Perceived gross salary fair				
Very fair	Refere	ence		
Quite fair	-0.27	(0.10, -0.65)	0.155	
Neither fair nor unfair	-0.27	(0.12, -0.66)	0.181	
Quite unfair	-0.21	(0.17, -0.59)	0.277	
Very unfair	-0.26	(0.13, -0.65)	0.199	
Average job satisfaction	0.34	(0.29,0.39)	0.001	
Average leave	-0.08	(-0.04, -0.12)	0.001	

 $Table 6.\ Factor 2\_\ Factors\ associated\ with\ pride\ and\ personal\ satisfaction$ 

Factor	Coef.	95% CI	P-value	
Gender				
Male	Reference	Reference		
Female	-0.002	(-0.10, 0.09)	0.964	
Region				
Amhara	Reference			
Oromia	-0.004	(-0.12, 0.11)	0.935	
SNNPR	-0.11	(-0.22,0.001)	0.051	
Tigray	0.08	(-0.04, 0.20)	0.201	
Age				
18-24	Reference			
25-30	0.08	(-0.02,0.19)	0.151	
>30	0.14	(0.01, 0.28)	0.039	
Work experience				
<1month	Reference			
1-6month	-0.24	(-0.63,0.14)	0.218	
6month-1year	-0.26	(-0.65,0.14)	0.204	
1-2years	-0.23	(-0.62,0.16)	0.248	
2-4years	-0.13	(-0.51,0.26)	0.524	
>4years	-0.30	(-0.68,0.08)	0.120	
Average leave	-0.06	(-0.10, -0.02)	0.003	
Average job satisfaction	0.55	(0.50,0.60)	0.001	

 $\label{thm:condition} \mbox{Table 7. Domain 3\_factors associated with recognition and support}$ 

Factor	Coef.	95% CI	P-value		
Gender					
Male	Refere	Reference			
Female	-0.01	(-0.17,0.14)	0.863		
Region					
Amhara	Refere	Reference			
Oromia	-0.15	(-0.29, -0.01)	0.034		
SNNPR	-0.17	(-0.32, -0.03)	0.017		
Tigray	0.08	(-0.07, 0.24)	0.290		
Age					
18-24	Refere	ence			
25-30	-0.02	(-0.16,0.10)	0.710		
>30	0.04	(-0.13,0.21)	0.633		
Job title					
HEW	Refere	Reference			
Health care provides	0.12	(0.001, 0.25)	0.053		
Leaders	0.02	(-0.17,0.20)	0.862		
Other	-0.01	(-0.28, 0.25)	0.929		
Work experience					
<1month	Refere	ence			
1-6month	-0.26	(-0.73,0.20)	0.267		
6month-1year	-0.35	(-0.83, 0.12)	0.147		
1-2years	-0.29	(-0.76,0.18)	0.227		
2-4years	-0.34	(-0.80,0.12)	0.151		
>4years	-0.39	(-0.85,0.07)	0.099		
Perceived gross salary fair					
Very fair	Refere	Reference			
Quite fair	-0.15	(-0.61,0.30)	0.514		
Neither fair nor unfair	0.01	(-0.47,0.48)	0.976		
Quite unfair	0.01	(-0.45,0.46)	0.973		
Very unfair	0.09	(-0.39,056)	0.712		
Average job satisfaction	-0.09	(-0.14, -0.04)	0.001		
Average leave	0.35	(0.29, 0.41)	0.001		

# **Figures**

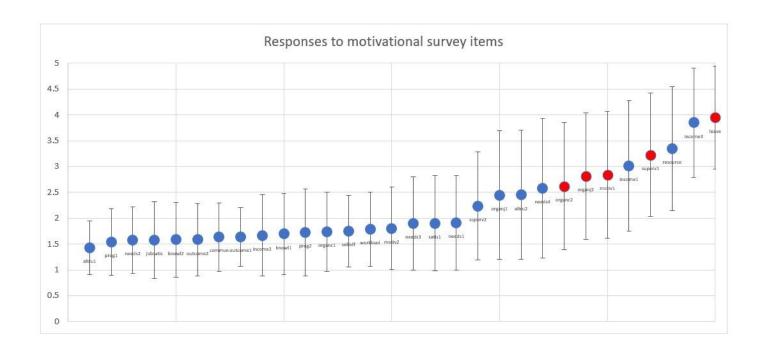


Figure 1

Plot of responses to motivational survey options