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Analysis of Critical Success Factors to Design E-waste Collection Policy in India: A Fuzzy DEMATEL Approach

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Abstract: The design of an e-waste collection policy is challenging, especially for a country like India, where the economy is developing state, and there is a large diversity in socio-economic factors. The e-waste collection policy has an impact on the various stakeholders such as the manufacturer, the raw material producers, the assemblers, the retailers, the generator (households and bulk consumers), the scrap dealers, the smelters and the recyclers as well as the regulators. The design of an e-waste collection policy needs to consider the appropriate set of Critical Success Factors (CSFs) which will maximize the e-waste collection providing business sustainability to the stakeholders at the same time satisfying the environmental regulations in the operating locations. Twenty-three CSFs identified along with six implication factors for e-waste collection policy framework based on a literature survey and experts view. The fuzzy DEMATEL approach is employed to analyze the CSFs to design an e-waste collection policy in India from a wide perspective. Cause and effect interrelationship is established among the CSFs, and also their impacts are evaluated to segregate the CSFs into cause group (prominent influencing and independent) and effect group (influenced and dependent). The CSFs such as technology involvement, green practices, environmental program, certification and licensing, public ethics and stakeholder's awareness for circular economy are prominent influencing CSFs for e-waste collection policy in India. The current study is expected to provide a platform for policymakers to design the e-waste collection policy.

Keywords: e-waste collection policy, technology involvement, green practices, environmental program, certification and licensing, circular economy, fuzzy DEMATEL

Taxonomies

\tilde{A}	Fuzzy direct relationship matrix	$\tilde{a}_{ijk} = (l_{ijk}, m_{ijk}, u_{ijk})$	Degree of influence factor i on factor j
k	Number of experts	$(xl_{ij}, xm_{ij}, xu_{ij})$	Normalized value of (l_{ij}, m_{ij}, u_{ij})
$\min l_{ij}^k$	Column minimum value of l_{ij}	$\max u_{ij}^k$	Column maximum value of u_{ij}

xls_{ij}^k	Left spread measure of normalized fuzzy number	xus_{ij}^k	Right spread measure of normalized fuzzy number
x_{ij}^k	Total normalized crisp value	z_{ij}^k	Crisp value defuzzified from TFN

27

28 1. Introduction

29 Handling policies of Electronic Waste (e-waste) or Waste of Electrical and Electronics Equipment (WEEE) are an
30 essential aspect of environmental ethics of a country. The Electrical and Electronic Equipment's (EEEs) are
31 generally categorized based on their usage and useful life for drafting the e-waste policy. While, EEEs play a vital
32 role in modern life in terms of safety, comfort, education and entertainment, WEEE poses a severe environmental
33 risk if not treated and disposed of appropriately. Due to rapid technological advancement, higher affordability,
34 increasing purchase power, decreasing cost, shorter useful life cycle, increased customization and promotional
35 events like exchange schemes, there is tremendous increase in consumption of EEEs all over the world. For
36 example, the present penetration rate of mobile subscribers worldwide is 67 % and expected to reach 71% in 2025
37 (GSMA 2019). The expected life cycle of EEEs like mobile phones at present is shorter than two years while
38 computers have a useful life of about three years (Öztürk 2015). This ever-shortening life span of EEEs contributes
39 to a great extent to WEEE growth. According to the various sources (Ayodeji 2011; Baldé et al. 2017), the
40 worldwide increase in e-waste generation at present is assessed to be at a rate of 10% - 20% annually. There is great
41 concern about lack of government support and ineffective regulatory framework on e-waste handling in many
42 countries, resulting in a continuous increase in informal recycling activities that pose a serious risk to the
43 environment as they can bypass environmental regulations (Al-Anzi et al. 2017). Unscientific e-waste handling is
44 causing severe damage to the environment by contaminating soil, water and atmosphere, ultimately affecting human
45 lives (Cao et al. 2016). Hence, appropriate policy implication in e-waste handling is of critical importance for a
46 country and its well-being, and it necessitates social awareness drive to tackle the problem.

47 A recent study by Forti et al. (2020) revealed that only 78 countries in the world have national legislation on e-waste
48 handling. There is great diversity across the world, majority of the developed countries such as Europe, America
49 and Oceania have implemented robust e-waste policy and established necessary infrastructure for collection and
50 processing of e-waste (Wath et al. 2010). They also successfully managed their social awareness programs and
51 education in the past. For instance, more than 50% of Switzerland's citizens expressed a desire to place the highest
52 emphasis on environmental issues as recorded in a survey (Chaudhary and Vrat 2018). Most of the developed
53 nations also have introduced provision for steep penalty for improper handling of e-waste (Wath et al. 2010).

54 In contrast, in developing countries such as India, the regulatory framework and vigilance are inadequate for
55 mitigating WEEE related issues at the same time general public awareness is also deficient. As a result, a large part
56 of e-waste gets dumped or transported from developed countries as a donation, or hands-down etc. (Garlapati 2016).
57 Some of the direct causes identified by (Thavalingam and Karunasena 2016) in developing nations are insufficient
58 corrective measures, unclear roles of stakeholders and insufficient investment of resource in the e-waste
59 management sector. These are challenges believed to be arising out of lack of social awareness and inadequate legal
60 & enforcement framework. The same gives rise to informal or grey sector handling a vast amount of e-waste as
61 observed and recorded for Bangladesh, Malaysia, Indonesia, Philippines and Brazil (Rodrigues et al. 2020). The
62 situation is not much different in case of India.

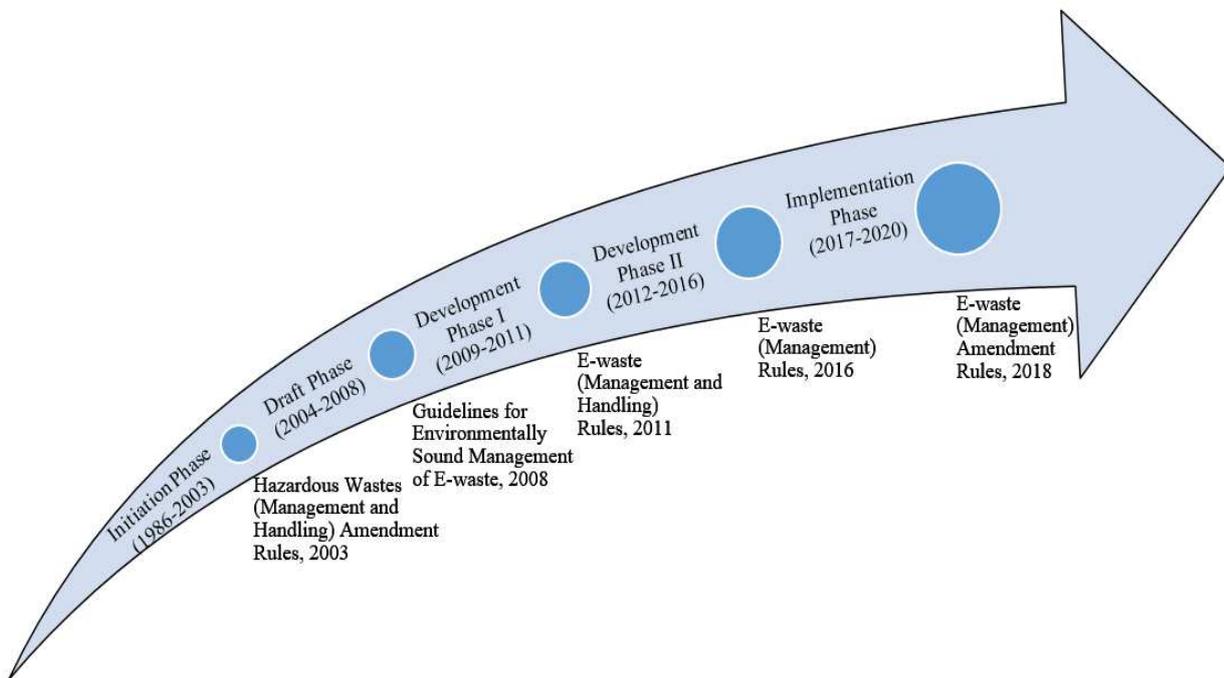
63 Apart from technological shortcomings, one of the problems for India is its very large population. India is at present
64 ranked third in the world in terms of e-waste generation, which is assessed as 3.23 million tons (Forti et al. 2020).
65 The estimated volume of e-waste generation in India grossly exceeds that of e-waste processing capacity (0.78
66 million tons) in the country as observed by CPCB (2019). As per the assessment carried out in 2017 (Awasthi et al.
67 2018), the various sources that prominently contribute to the growth of e-waste are household appliances (42%),
68 information and telecom equipment (34%), consumer electronics (14%) and other electronic equipment (10%).
69 Many regulatory agencies also pointed out laxity in the implementation of e-waste policies as well as lack of
70 enforcement as a prominent drawback in India (Jecton and Timothy 2013).

71 For successful implication of e-waste collection policy, it is of paramount importance to monitor its outcomes from
72 time to time and identify the need for government involvement in policy amendments (Wang et al. 2017). Further,
73 the stakeholders need to play a responsible role in the implementation of e-waste collection policy and also to
74 spread environmental awareness among people. Okorhi et al. (2017) presented a survey of various effects of
75 implementation of e-waste collection policy, including the involvement of local government as well as solid waste
76 handling agencies. They suggested that e-waste management is distinctly different from municipal solid waste
77 management and emphasized the need of setting up independent standards for e-waste regulation by the
78 government. Wath et al. (2011) argued that the framework for e-waste collection policy should maintain a balance
79 between the economics involve and environmental and public health & safety concerns. Morris and Metternicht
80 (2016) stated that for enhancement in the effectiveness of e-waste collection policy, it is important to re-assess the
81 roles and responsibilities of stakeholders. Furthermore, identical enablers are required for cases having the
82 involvement of the local as well as the federal government to engage and educate the public on the need of separate
83 e-waste management and the various priorities of the e-waste collection policy.

84 The present work attempts to identify the Critical Success Factors (CSFs) influencing the designing of e-waste
 85 collection policy in the Indian context. The motivation of this research work is to develop an interrelationship
 86 among the various influencing factors and thereby assist the policymakers in incorporating these factors to
 87 strengthen the e-waste policy in terms of collection. Besides, policymakers need to set appropriate standards and
 88 controls to regulate the action of stakeholders associated with e-waste handling in the public and private sector. To
 89 meet the objectives of our study Multi-Criteria Decision Making (MCDM) technique through an appropriate
 90 framework is adopted. Fuzzy Decision Making Trial and Evaluation Laboratory (DEMATEL) is chosen for
 91 evaluating the CSFs. As it has the capability to analyse the influencing behaviour of CSFs on other CSFs. The
 92 method is utilized, primarily to develop two sets of CSFs that is cause group and effect group considering multiple
 93 expert judgments and the fuzziness associated with their judgments.

94 **2. Evolution of e-waste policy in India**

95 With a motive to mitigate short and long term impact on environmental and human health arising out of e-waste, the
 96 Indian government has enacted several e-waste policies from time to time. The evolution of the e-waste policy in
 97 India may be classified into five phases (CPCB 2019), as illustrated in Fig. 1.



98
 99 Fig.1. Evolution of e-waste policy of India

100 The period during 1986 to 2003 can be termed as initiation phase as several pioneering initiatives were taken during
 101 this phase to identify, categorize and assign the responsibility of handling various waste streams. Acts such as

102 Environment protection Act 1986 was brought in, to identify various types of pollutants to the environment. After
103 about three years, Hazardous (Management and Handling) Rules 1989 was introduced to define hazardous wastes
104 and their sources. Subsequently, a series of Hazardous (Management and Handling) Amendments in 2000 and 2003
105 were brought forward which identifies and categorizes various harmful wastes into twelve categories. The term e-
106 waste was introduced and recognized as a waste stream with contamination potential under schedule three of the
107 hazardous waste rules in 2003. There was no separate regulation explicitly formulated to address the e-waste related
108 problem. However, this can still be considered as a profound first step taken to subsequently develop specific
109 legislation for various waste streams and environmental issues arising out of it.

110 During 2004 to 2008, several studies were commissioned, and detailed guidelines were drawn, this time interval can
111 be defined as the Draft phase. An explicit formulation of guidelines for environmentally sound management of e-
112 waste was initiated by the Ministry of Environment and Forest (MoEF) and Central Pollution Control Board
113 (CPCB), Government of India in the year 2008. Under this initiation, identification and assessment of various
114 sources of e-waste were made. Classification of e-waste according to its components, composition, and harmful
115 effects were attempted. These documents also addressed the recycling potential of e-waste for economic benefit.
116 However, the guidelines of e-waste did not adequately explain the roles and responsibilities of various monitoring
117 agencies such as State Pollution Control Boards (SPCBs), local bodies, as well as other stakeholders.

118 The period during 2009 to 2011 can be termed as a Development Phase-I as the first consolidated policy framework
119 on e-waste management was debated during 2010-11 and was passed in 2011 which was termed as E-waste
120 (Management and Handling) Rules, 2011. The policy laid down the roles and responsibilities of stakeholders and
121 monitoring agencies. It also introduced the concept of Extended Producer Responsibilities (EPR) in India although
122 was in place in developed nation. This policy defined various stakeholders of a business model around e-waste
123 management, grouped under manufacturer, producers, collectors, dismantlers, and recyclers. The Development
124 Phase-I, however, fell short of defining transboundary movement of e-waste under various schemes as a hazardous
125 and a mitigation plan for the same. Other criticisms are that it did not adequately address economic implications,
126 merits, demerits, barriers and drivers of e-waste management in India (Wath et al. 2010).

127 The next distinct phase identified is from 2012 to 2016 as Development Phase-II. The levels of responsibilities of
128 the various government bodies were explained in the E-waste (Management) Rules, 2016, and it is presented in
129 Table 1. The prominent feature of this policy was a target-based approach for e-waste collection under EPR. The
130 adoption of the same policy was based on existing international best practices which demonstrated a higher success
131 rate for implementation of EPR. The policymakers took references from many countries like the Netherlands

132 (recycling rate 45%-75%), Japan (recycling rate 50%-60%), South Korea (recycling rate 55%-70%) and UK
 133 (recycling rate 50%-80%) (CPCB 2019). In these countries, the e-waste management policy was in a much more
 134 mature phase with set targets of recycling rate. Whereas in India, successful and sustainable collection infrastructure
 135 was not yet established. Further, the implementation plan of this rule for the producer under EPR provision was to
 136 subsequently set a guideline of collection target. During the first two years, the recommended target was 30%, and
 137 the subsequent bi-yearly target was increased by 40%, and so on up to 70% (CPCB 2019). Under the rule, the
 138 producers were required to share the details of EEEs and collection target of the forthcoming years based on sales
 139 forecast to the CPCB in a prescribed format.

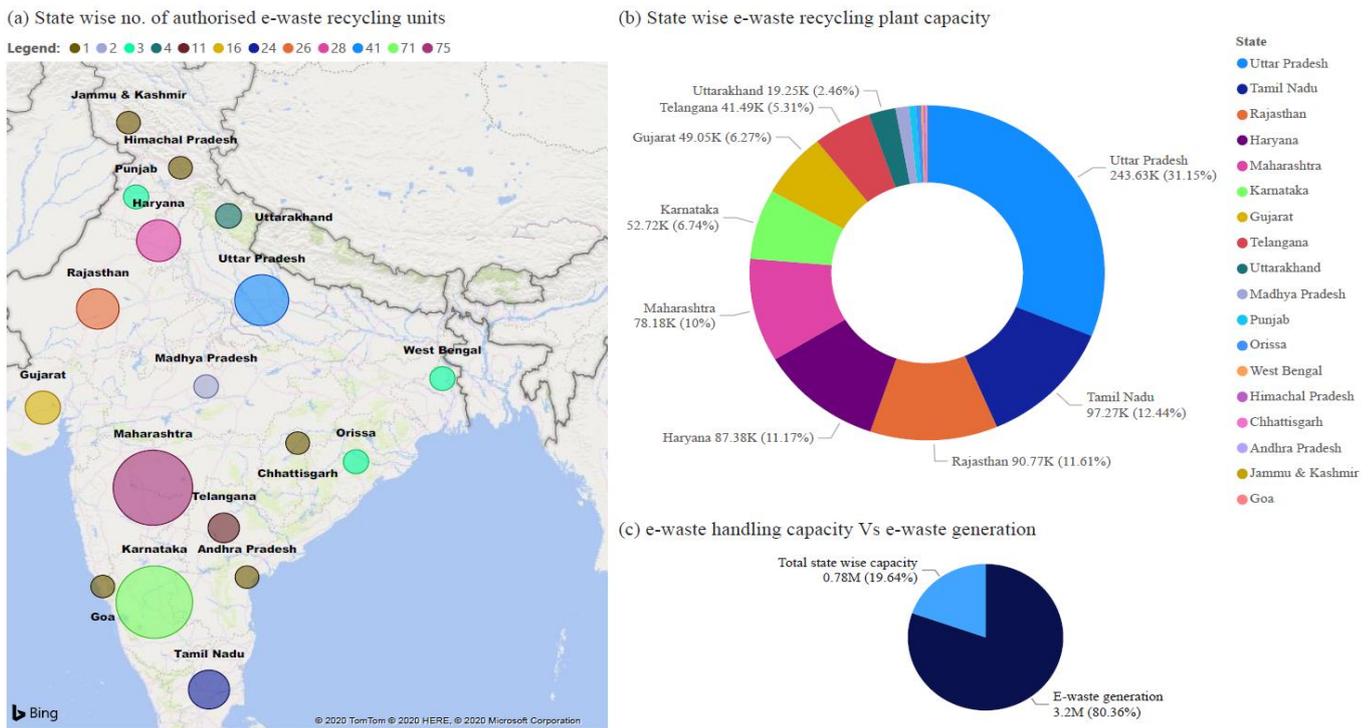
140 The development during the year from 2017 to 2020 can be term as implementation year. The policymakers duly
 141 considered the feedback obtained from various stakeholders to formulate a comprehensive E-waste (Management)
 142 Amendment Rules, 2018. The provision in this rule was that producers should be liable to share collection targets
 143 with government authorities. Another condition was that in the event of any violation of environmental law, strict
 144 action might be taken in the form of cancellation of registration.

145 Table 1: Responsibility of government authorities in e-waste legislation, India

Level of authority	Entities	Responsibilities
Central government	MoEF, CPCB, general administration	Draft policy & regulations, Training program, Random inspections, Submission of the annual report
State government	SPCB, committees of union territories, general administration	Inventorization of e-waste, Grant & authorization, Maintaining online information, Monitoring, Random inspection
Urban local bodies	Municipal committee/council or corporation	Ensure E-waste to be separate with municipal solid waste, collection of orphan e-products and sent to authorized recyclers
Port/Customs Authority	Dock committee for transboundary movement	Verify the importer authorization, Monitoring illegal activities, Reporting to CPCB

146
 147 As of 27th July 2019, CPCB had registered a total of 312 authorized recycling/dismantling units across India (CPCB
 148 2019). The units are located in 18 states, as shown in Fig. 2, and the overall registered recycling capacity was 0.78
 149 million tons. The highest number of recycling units are located in the state of Maharashtra (75 units) followed by 71
 150 units in Karnataka and 41 units in Uttar Pradesh. Out of the total formal recyclers, only 51 units had installed
 151 capacity exceeding 5000 tons per annum. The total installed capacity of registered recyclers was 0.78 million tons
 152 which were four times lesser than the projected e-waste generation of 3.23 million tons. Several studies have
 153 revealed that the implemented e-waste policy in India, along with other developing countries face unique challenges
 154 (Patil and Ramakrishna 2020; Singh et al. 2020). These include thriving informal sector in the absence of strict

155 enforcement of regulation, lack of public awareness and lack of financial resources to implement the necessary
 156 intervention steps needed to manage e-waste.



157
 158 Fig. 2: State-wise location of recycling units with installed capacity (as of 27/06/2019)

159 **3. Materials and Methods**

160 This section highlights the overview of e-waste collection policy CSFs, research gaps, and the importance of fuzzy-
 161 DEMATEL method in relation to the proposed methodology.

162 *3.1. Implications of the e-waste collection policy*

163 A significant driver of e-waste collection policy is the prevailing culture that relates to the consumption pattern,
 164 public awareness and disposal behaviour. Li et al. (2016) studied the impact of e-waste culture on improving
 165 collection activities and its overall sustainable management. Various countries have started to pay attention to the e-
 166 waste policy and identify those local variables or drivers that assist in the development of sustainable formal
 167 recycling and safe disposal system (Triguero et al. 2016). A study by Carisma (2009) measured the socio-culture
 168 and economics aspects as prominent drivers of e-waste management policy in the Philippines. Similarly, in Taiwan
 169 (Shih 2017), there is a Recycling Fund Management Board (RFMB), which analyzed the e-waste policy, intending
 170 to maximize the recycling rate as well as to improve the fund allocation system. They found flexibility, fairness and
 171 promotion are the key drivers of improvement in the e-waste recycling rate. Triguero et al. (2016) also reviewed the
 172 waste management policies of 28 European countries and identified three primary drivers that influence the waste

173 management policy. These are Government responsibility to pay subsidy for waste management; Consumer
174 responsibility to deposit the appropriate quantity of unsorted waste; Producer responsibility to pay the cost of waste
175 management already included in the final prices of EEEs. Yu et al. (2014) argued that the policy instruments must
176 take into account the development of the e-waste rules. They reviewed the e-waste policy of China and identified
177 potential improvement areas like monitoring and auditing system, identification of location of the informal sector,
178 sharing of information about treatment technologies with government and need of spreading awareness among
179 public in the hinterland. Leclerc and Badami (2020) reviewed the EPR program of e-waste policy in Canada. They
180 identified a few policy drivers that tend to add up in e-waste regulation such as enforcement mechanisms &
181 penalties, visibility of environmental handling fees and modulation of 3R (Reuse, Reduce and Recycling). Parajily
182 et al. (2020) argue that the circular economy is an essential enabler for policy intervention in European countries.
183 This driver may fill the gap between conventional drivers such as awareness campaigns, economic incentives,
184 stricter regulations and consumer behaviour towards an e-waste policy. They suggested that the circular economy
185 concept can influence the socio-economic culture and promote green practices. However, Borthakur and Govind
186 (2017) argued that in developing countries like India, various factors like socio-cultural, economic, political,
187 technological, infrastructural and environmental differences play a pivotal role in public acceptance of e-waste
188 policy.

189 The designing of e-waste collection policy of India adopted a few points from the legislation of various developed
190 nations. Some of the examples of different schemes adopted in India are deposit refund scheme, polluter pay, waste
191 prevention, eco-efficiency etc. Some criticism is that the policies fell short of assessing efforts requires to
192 implement such schemes. Other essential opportunities are to improve the policy taking a broader outlook like
193 considerations in 'United Nations Agenda 2030' for Sustainable Development Goals (SDGs). For such perspective,
194 the aim will be to identify the CSFs resulting from wider analysis of policy and establish casual relationships. The
195 main priorities of the policy strategy are, therefore, to focus on the following area such as formulation of policies
196 and to enact legislation to reduce waste generation, promote responsible public behaviour on waste management,
197 promote waste segregation at source, the 3Rs & recover energy from the waste, promotion of waste treatment and
198 establishment of environmentally sound infrastructure for e-waste management (ITU 2018).

199 *3.2. Research gaps*

200 An extensive literature review shows that drafting effective e-waste collection policy has been a topic of significant
201 concern for policymakers, as well as the consumers and various other stakeholders who are directly involved in e-
202 waste management activities. The various previous studies have focused on the barriers or critical analysis of the

203 implementation of e-waste management issues. Minimal research is found concentrated on the interrelation among
204 the CSFs of e-waste collection policy in the context of developing countries like India. Further, no studies are found
205 that identifies the influence and efficiency of e-waste collection policy or identify those factors that contribute to the
206 foremost. Hence the current research undertakes to evaluate the CSFs for filling the gap and for promoting the
207 importance of e-waste policy for the stakeholders. Moreover, it is hoped that this study can lead to a better
208 understanding of e-waste collection and its policy development. The inclusion of outcomes of the study for e-waste
209 policy development will lead maximize the e-waste collection in India.

210 *3.3. Research method*

211 The objective of the current study is to evaluate and identify the causal relationship between the CSFs. Various
212 MCDM methods are available such as Analytic Hierarchy Process (AHP), Analytic Network Process (ANP),
213 Interpretive Structural Modelling (ISM), and DEMATEL. Among these methods, AHP could not determine the
214 relationship between factors (Parmar and Desai 2020). ANP only quantify and develop inner or direct dependency
215 between factors (Tseng 2009). While ISM technique does establish the hierarchical interrelationships between the
216 factors, however, it does not give a degree the influence between the factors. It does not divide the factors into cause
217 and effect groups (Mangla et al. 2016). DEMATEL is one of MCDM methods and it not only develop the direct and
218 indirect influence relationship within factors but also converts the influence factors relations into the cause group
219 and effect group.

220 DEMATEL is a mathematical computational method, invented by Research Centre of Science and Human Affairs
221 Program of the Battelle Memorial Institute Geneva (Gabus and Fontela 1973). DEMATEL can be an effective way
222 to solve the various complex management problems by developing complex causal relationships with matrices or
223 diagraphs. The matrices or diagraphs portray a contextual relationship among the factors or elements of the system.
224 The results of DEMATEL represent the relationship between factors by categorizing them in cause and effect group
225 (Tsai et al. 2020). Considering the biases and vagueness in human judgment in a real situation, a fuzzy set theory
226 has been used to extend the traditional DEMATEL into fuzzy-DEMATEL (Karuppiah et al. 2020).

227 In waste management application, the fuzzy-DEMATEL method has been utilized by various researchers in
228 analyzing the problem. Tseng and Lin (2009) identified critical issues and developed a cause and effect model for
229 municipal solid waste management in Metro Manila. dos Muchangos et al. (2015) recognized the influential barriers
230 to municipal solid waste management policy planning in Maputo city, Mozambique. Wang et al. (2017) analyzed
231 the barriers of formal enterprises of household e-waste collection in China. Sahu et al. (2018) modelled the enablers
232 of green e-waste management practices for mobile phone companies in India. Sharma et al. (2020) identified as

233 circular economy concept the most influencing key enablers of e-waste management in India. Singhal et al. (2020)
 234 examined various critical factors for remanufacturing companies in India. Hence, fuzzy-DEMATEL is adopted here
 235 to develop contextual relations between various influencing CSFs for acceptability of e-waste policy in the Indian
 236 context.

237 The fuzzy-DEMATEL method consists of the following steps:

238 **Step 1:** To establish an expert committee

239 Literature review and brainstorming/critical discussion are necessary to ascertain the research problem. For critical
 240 discussion, an expert panel is formed as a three-member expert committee. The committee composes of following:
 241 one from the recycling industry, one from waste management consultancy and one expert from an academic
 242 background. All experts are capable of problem-solving and have significant knowledge of e-waste management
 243 comprising of policymaking, designing of e-waste handling and in e-waste management. The responses are
 244 collected through telephonic interview, email conversation and expert's webinars.

245 **Step 2:** To construct the initial fuzzy direct relationship matrix (\tilde{A}) for each expert (k)

246 In this step, for qualitative judgment, expert committee is asked to rate CSFs on a Triangular fuzzy number (TFN)
 247 scale as presented in Table 2. Here, $\tilde{a}_{ijk} = (l_{ijk}, m_{ijk}, u_{ijk})$ indicates the degree of influence factor i on factor j
 248 while k indicates number of experts, and n indicates number of factors. Then for each expert a $n \times n$ non-negative
 249 fuzzy direct relationship matrix is established as shown in equation (1).

$$250 \quad \tilde{A} = \begin{bmatrix} 0 & \tilde{a}_{12} & \cdots & \tilde{a}_{1n} \\ \tilde{a}_{21} & 0 & \cdots & \tilde{a}_{2n} \\ \vdots & \vdots & \ddots & \vdots \\ \tilde{a}_{n1} & \tilde{a}_{n2} & \cdots & 0 \end{bmatrix}_{n \times n} \quad (1)$$

251 Table 2: TFNs linguistic scale

Definition of linguistic variables	Intensity of fuzzy scale	TFN (l, m, u)
No influence (NI)	$\tilde{0}$	(0.00,0.00,0.25)
Very low influence (VL)	$\tilde{1}$	(0.00,0.25,0.50)
Low influence (L)	$\tilde{2}$	(0.25,0.50,0.75)
High influence (H)	$\tilde{3}$	(0.50,0.75,1.00)
Very high influence (VH)	$\tilde{4}$	(0.75,1.00,1.00)

252

253 **Step 3:** To develop defuzzified direct relationship matrix

254 Initial fuzzy direct relationship matrix of each expert is defuzzified into crisp form. The development of Defuzzified

255 Direct Relationship Matrices (DDRM) is through the conversion of the fuzzy numbers into a crisp score that is

256 CFCS, as proposed by Opricovic and Tzeng (2003). The stepwise procedure of CFCS is mentioned from equation
 257 (2) to (8).

258 (1) Normalization:

$$259 \quad xl_{ij}^k = \frac{(l_{ij}^k - \min l_{ij}^k)}{\Delta_{\min}^{\max}} \quad (2)$$

$$260 \quad xm_{ij}^k = \frac{(m_{ij}^k - \min l_{ij}^k)}{\Delta_{\min}^{\max}} \quad (3)$$

$$261 \quad xu_{ij}^k = \frac{(u_{ij}^k - \min l_{ij}^k)}{\Delta_{\min}^{\max}} \quad (4)$$

262 Where $\Delta_{\min}^{\max} = \max u_{ij}^k - \min l_{ij}^k$

263 (2) Compute left (ls) and right (us) spread of normalized fuzzy numbers:

$$264 \quad xls_{ij}^k = \frac{xm_{ij}^k}{(1+xm_{ij}^k-xl_{ij}^k)} \quad (5)$$

$$265 \quad xus_{ij}^k = \frac{xu_{ij}^k}{(1+xu_{ij}^k-xm_{ij}^k)} \quad (6)$$

266 (3) Compute total normalized crisp value:

$$267 \quad x_{ij}^k = \frac{[xls_{ij}^k(1-xls_{ij}^k) + xus_{ij}^k * xu_{ij}^k]}{[1-xls_{ij}^k + xus_{ij}^k]} \quad (7)$$

268 (4) Compute crisp value:

$$269 \quad z_{ij}^k = \min l_{ij}^k + x_{ij}^k * \Delta_{\min}^{\max} \quad (8)$$

270 **Step 4:** Development of an average direct relationship matrix (A_{ij}), normalized direct relationship matrix (D) and
 271 Total Relation Matrix (TRM) ' T '

272 The aggregate DDRM is obtained from each expert by developed average direct relationship matrix (ADRM) using
 273 equation (9).

$$274 \quad A_{ij} = \frac{1}{k} (z_{ij}^1 + z_{ij}^2 + \dots + z_{ij}^k) \quad (9)$$

275 The normalization of ADRM is done using equation (10)

$$276 \quad D = \frac{A}{S} \quad \text{Where } S = \max (\max_{1 \leq i \leq n} \sum_{j=1}^n a_{ij}, \max_{1 \leq i \leq n} \sum_{i=1}^n a_{ij}) \quad (10)$$

277 The total relationship matrix T is computed by equation (11)

$$278 \quad T = D(I - D)^{-1} \quad \text{Where } I \text{ is an identity matrix} \quad (11)$$

279 **Step 5:** To calculate row sum (R_i) and column sum (C_j) of TRM (T). Equation 12 and 13 are used to find R_i and C_j .

$$280 \quad R_i = [\sum_{j=1}^n T_{ij}]_{n \times 1} \quad (12)$$

$$281 \quad C_j = [\sum_{i=1}^{i=n} T_{ij}]_{1*n} \quad (13)$$

282 **Step 6:** To establish the cause and effect relationship

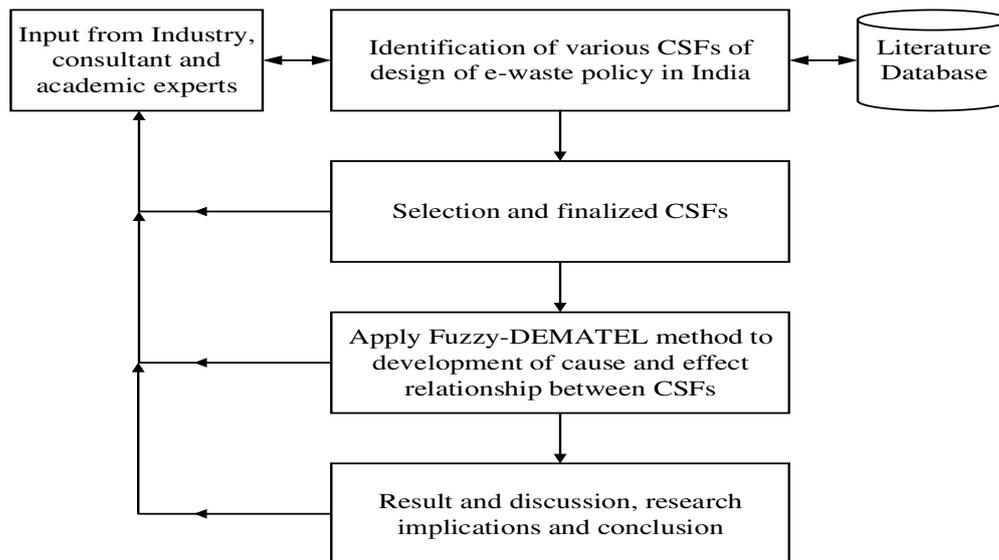
283 The value of R_i and C_j determine the cause or effect nature of a factor based on the computation of $(R_i + C_j)$ and
 284 $(R_i - C_j)$. Where, $(R_i + C_j)$ represent the degree of prominence of the factor “ i ” in the entire system and $(R_i - C_j)$
 285 represent net cause and effects that factor “ i ” contributes to the system. Furthermore, the interrelation among the
 286 CSFs is developed based on the threshold value α , which is calculated by using equation (14).

$$287 \quad \alpha = \frac{\sum_{i=1}^{n'} \sum_{j=1}^{n'} T_{ij}}{n'} \quad (14)$$

288 The threshold value α is computed from the matrix T . When the values in the matrix T exceed α , it indicates a
 289 strong interrelation between factors. The weak relationship between the factors are generally eliminated.

290 *3.4. Proposed research framework*

291 The framework consists of two phases. The first phase identifies and lists CSFs related to e-waste collection policy
 292 based on an extensive literature survey available at various databases. These databases are google scholar, Web of
 293 Science, Scopus, e-waste reports and various magazines. Taking opinion from expert committee, a total of twenty-
 294 three CSFs is shortlisted. The listed CSFs is classified into six categories, (1) Research & development, (2)
 295 Education and social behaviour, (3) Economic instrument, (4) Traceability, (5) Responsibility, and (6) Legislation &
 296 Regulation as listed in Table 3. The second phase involves application of fuzzy DEMATEL technique to develop
 297 the interrelationship among the CSFs for analysis of causal relation between one CSF over other. Finally, the
 298 findings are discussed with experts to assist them in reframing e-waste policy and develop tactical schemes by
 299 policymakers for successful and wide acceptance level of e-waste policy. The various steps adopted in the proposed
 300 research framework for evaluation of the CSFs is illustrated in Fig. 3.



301

302

Fig.3: The various steps involved in the proposed research framework

303 Table 3: Identified CSFs of e-waste collection policy

Implication factors	CSFs	#	Explanation	Authors
Research & development 	Green practices	K1	To develop a framework of green recycling activities for handling e-waste.	Wath et al. 2010; Liang and Sharp 2016; Huisman et al. 2019
	Technology involvement	K2	To identify environmentally sound technologies and possess adequate technical capabilities, requisite facilities and carbon footprint monitoring.	
	Infrastructure development	K3	To provide guidelines for Infrastructure to handle the rapidly growing streams of e-waste.	
Education and social behaviour 	Environmental program	K4	To incorporate and progressively acquire knowledge on specific e-waste effect on environment to adopt an environmentally friendly approach.	Pérez-Belis et al. 2015; Guarnieri et al. 2016; Jafari et al. 2017; Wang et al. 2018; Ramzan et al. 2019
	Government initiatives	K5	To develop e-waste awareness program under 'Swachh Bharat Mission' about safe disposal of e-waste.	
	Training & empowerment	K6	To develop a suitable platform for an employee training program like skill development for both formal and informal actors.	
	Publicity	K7	To increase the environmental awareness among consumers and establish a channel for expressing willingness to participate in the e-waste recycling activities.	
Economic Instrument 	Public ethics	K8	Shaping ethical relations of consumers about responsibility to dispose e-waste by proper channel.	Redmond et al. 2008; Wath et al. 2010; Liang and Sharp 2016
	Stakeholders awareness about circular economy	K9	To promote circular economy concepts for recovery, reuse and recycling of e-waste.	
	Entrepreneur support	K10	To provide details of various start-up under subsidies schemes that encourage development of business model for e-waste handling or recycling.	
	Funding schemes	K11	To explain flexible financial support guidelines for the stakeholders in terms of hazardous waste disposal, real data of e-waste collection and recycling.	
	Tax incentive	K12	To explain tax provision for the consumer who brings their e-waste to be recycled and to agencies/firms that collect e-waste for recycling.	

Responsibility 	Extended producer responsibility (EPR)	K13	To encourage manufacturer/producer takes responsibility for managing the environmental impacts of their products through entire life cycle of a product.	Kim et al. 2013; Corsini et al. 2017; Polat and Güngör 2019
	Corporate social responsibility (CSR)	K14	To provide guidelines to the business community to engage in CSR activity related to their e-waste.	
	Individual stakeholders responsibility	K15	To clarify the responsibilities of all stakeholders under the regulation.	
Traceability 	Information visibility & transparency	K16	Involve all stakeholders, including the upstream and downstream member of e-waste supply chain to keep necessary data and information about recycling activities.	Andarani and Goto 2014; Król et al. 2016; Dias et al. 2018; Abbondanza and Souza 2019
	Transboundary movement	K17	To comply with the international treaties for export or import and follow Basel Convention rules.	
	Estimation of e-waste generation	K18	To develop a framework for a national database of e-waste generation estimation on a yearly basis.	
Legislation & Regulation 	Collection mechanism	K19	To provide details of various e-waste collection methods in policy guidelines.	Kojima et al. 2009; Mmereki et al. 2015; Salhofer 2010; Islam and Huda 2018
	Monitoring & enforcement	K20	To secure the outcomes of e-waste management at present as well as in the future.	
	Legal framework	K21	To establish a legal framework for e-waste management and include the provision of reusable materials and hazardous substances in mainstream business.	
	Regulatory framework	K22	To establishing a duty of local authorities to develop a waste management framework, i.e., promote an integrated municipal solid waste management for identified e-waste.	
	Certification and Licensing	K23	To develop a flexible framework for providing licensing as collectors, recyclers, logistic provider and also develop certification procedures for the producers who generate e-waste.	

- Notations

304
305 **4. Case analysis and application of fuzzy-DEMATEL for e-waste collection policy**

306 The authors developed a platform for examining CSFs related to the acceptance of India's e-waste policy.
307 Incorporated the perspective of the various stakeholders that are necessary for a successful implication of
308 sustainable e-waste management system. The data required for the fuzzy-DEMATEL analysis is collected in the
309 state of Rajasthan in India. There are recent studies which analyzed that method by taking the inputs from three to
310 five experts (Parmar and Desai 2020; Singhal et al. 2020).

311 At first, based on the expert's opinion, the initial pairwise matrices are built. The inputs are filled by experts in a 0 to
312 4 scale (Table 2) depending upon the influence of one factor over another factor and then converted into a fuzzy
313 linguistic scale as presented in Table 4. The same is then defuzzified in crisp values by using equation (5-8). The
314 DDRM obtained is tabulated in Table 5. Next, the ADRM is develop by aggregating the experts input into one
315 matrix using equation (9) and then normalize the ADRM by using equation (10), the outcome is presented in Table

316 6. After that, the TRM is constructed by using equation (11), as shown in Table 7. Table 8 represent the rankings of
 317 the CSFs, where R and C are computed using equation (12).

318 Table 4: Initial fuzzy direct relation matrix for - expert 2

CSFs	K1	K2	....	....	K22	K23
K1	0	(0.25,0.50,0.75)	....	....	(0.50,0.75,1.00)	(0.00,0.25,0.50)
K2	(0.25,0.50,0.75)	0	....	....	(0.50,0.75,1.00)	0
K3	(0.25,0.50,0.75)	(0.00,0.25,0.50)	....	....	(0.25,0.50,0.75)	0
K4	(0.25,0.50,0.75)	(0.50,0.75,1.00)	....	....	(0.25,0.50,0.75)	(0.50,0.75,1.00)
....
....
K19	(0.50,0.75,1.00)	(0.25,0.50,0.75)	....	....	(0.25,0.50,0.75)	(0.75,1.00, 1.00)
K20	0	(0.75,1.00, 1.00)	....	....	(0.50,0.75,1.00)	(0.50,0.75,1.00)
K21	(0.25,0.50,0.75)	(0.75,1.00, 1.00)	....	....	(0.25,0.50,0.75)	(0.00,0.25,0.50)
K22	0	(0.00,0.25,0.50)	....	....	0	(0.00,0.25,0.50)
K23	0	(0.25,0.50,0.75)	....	....	(0.50,0.75,1.00)	0

319

320 Table 5: DDRM for - expert 2

CSFs	K1	K2	....	....	K22	K23
K1	0.033	0.733	....	....	0.033	0.000
K2	0.500	0.033	....	....	0.000	0.000
K3	0.500	0.500	....	....	0.000	0.000
K4	0.500	0.966	....	....	0.000	0.000
....
....
K19	0.733	0.966	....	....	0.000	0.000
K20	0.033	0.00	....	....	0.000	0.000
K21	0.500	0.266	....	....	0.000	0.000
K22	0.033	0.500	....	....	0.000	0.000
K23	0.033	0.500	....	....	0.733	0.033

321

322 Table 6: Normalised ADRM of all three experts

CSFs	K1	K2	....	....	K22	K23
K1	0.011	0.244	....	....	0.011	0.000
K2	0.167	0.011	....	....	0.000	0.000
K3	0.167	0.167	....	....	0.000	0.000
K4	0.167	0.322	....	....	0.000	0.000
....
....
K19	0.322	0.244	....	....	0.000	0.000
K20	0.000	0.167	....	....	0.000	0.000
K21	0.322	0.089	....	....	0.000	0.000
K22	0.000	0.089	....	....	0.000	0.000
K23	0.089	0.000	0.000	0.000

323

324 Table 7: Total relation matrix

CSFs	K1	K2	K22	K23
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K1	0.024	0.100	0.004	0.000
K2	0.075	0.031	0.000	0.000
K3	0.065	0.075	0.000	0.000
K4	0.082	0.130	0.000	0.000
....
....
K19	0.101	0.130	....	....	0.000	0.000
K20	0.024	0.019	....	....	0.000	0.000
K21	0.062	0.045	....	....	0.000	0.000
K22	0.022	0.074	....	....	0.000	0.000
K23	0.055	0.108	....	....	0.076	0.003

Threshold value $\alpha = 0.029$

325 Table 8: Final ranking of the CSFs

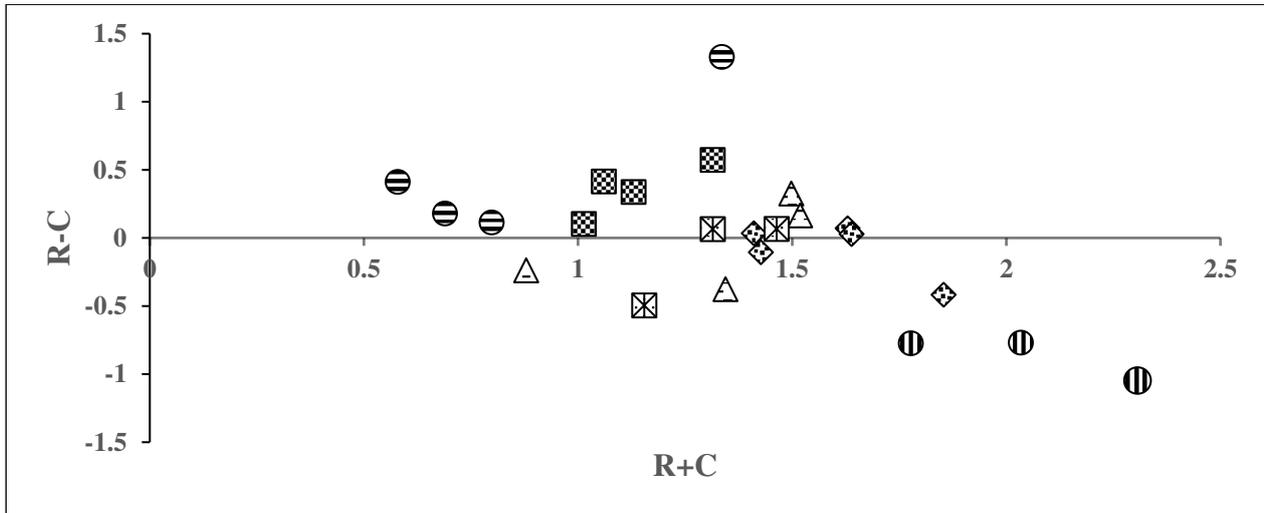
CSFs	Degree of influential impact (R)	Degree of influenced impact (C)	Prominence factor (R+C)	Prominence Ranking	Causal relation (R-C)
K1	0.632040	1.401847	2.033887	2	-0.76981
K2	0.629402	1.676864	2.306267	1	-1.04746
K3	0.501773	1.275289	1.777062	4	-0.77352
K4	0.718558	1.134744	1.853303	3	-0.41619
K5	0.850070	0.779014	1.629084	6	0.07105
K6	0.660759	0.766005	1.426764	10	-0.10525
K7	0.722682	0.687598	1.410280	11	0.035084
K8	0.833885	0.804836	1.638721	5	0.029049
K9	0.912183	0.585466	1.497649	8	0.326718
K10	0.484289	0.859820	1.344109	12	-0.37553
K11	0.320857	0.557696	0.878553	20	-0.23684
K12	0.842101	0.676106	1.518207	7	0.165995
K13	0.690136	0.624467	1.314603	14	0.065669
K14	0.329576	0.824864	1.154441	16	-0.495290
K15	0.764872	0.698479	1.463350	9	0.066393
K16	0.558073	0.455615	1.013688	19	0.102458
K17	0.733440	0.396058	1.129498	17	0.337382
K18	0.943690	0.370911	1.314600	15	0.572779
K19	0.737660	0.322488	1.060148	18	0.415172
K20	0.434336	0.255213	0.689549	22	0.179123
K21	0.455762	0.342629	0.798391	21	0.113133
K22	0.495013	0.084116	0.579129	23	0.410897
K23	1.332417	0.003448	1.335866	13	1.328969

326

327 **5. Results and discussion**

328 To evaluate interconnect between the listed CSFs related to the e-waste collection policy, the R and C values are
329 computed from the total relation matrix (Table 8), and a causal diagraph is formed as presented in Fig. 4. The X-
330 axis denotes (R + C) which depicts prominence of factors (i.e. the cause group) and Y-axis denotes (R – C) which is
331 the effect group. The effect group is also known as a receiver group. The positive value of CSFs on the Y-axis in the
332 figure represent cause group, while a negative value of CSFs on the Y-axis represent effect group. The advantage of
333 the causal diagraph is that it becomes easier to capture the complexity in decision making. The relative value of

334 various CSFs are used to determine the influenced and influencing factors. The diagraph will help make it easier for
 335 policymakers to consider CSFs for designing the e-waste collection policy.



336

337

Fig. 4: Causal diagram among CSFs

338 *5.1. Ranking of CSFs based on R+C values*

339 The order of CSFs are evaluated through the degree of prominence (R+C) values. The identified values of the
 340 twenty-three factors based on the R+C score are arranged in ascending order, as presented in Fig. 5. It is helpful to
 341 identify the most critical and prominence factors. Among these various CSFs, Technology involvement (K2) is
 342 found to be most crucial factor followed by Green practices (K1), Environmental program (K4), Infrastructure
 343 development (K3), Public ethics (K8) and Government initiatives (K5). The prominence of CSFs have a great
 344 positive significant on e-waste collection policy and also get influenced by other CSFs. The policymakers need to be
 345 addressed and pay more attention to the performance of these CSFs for designing the e-waste collection policy.

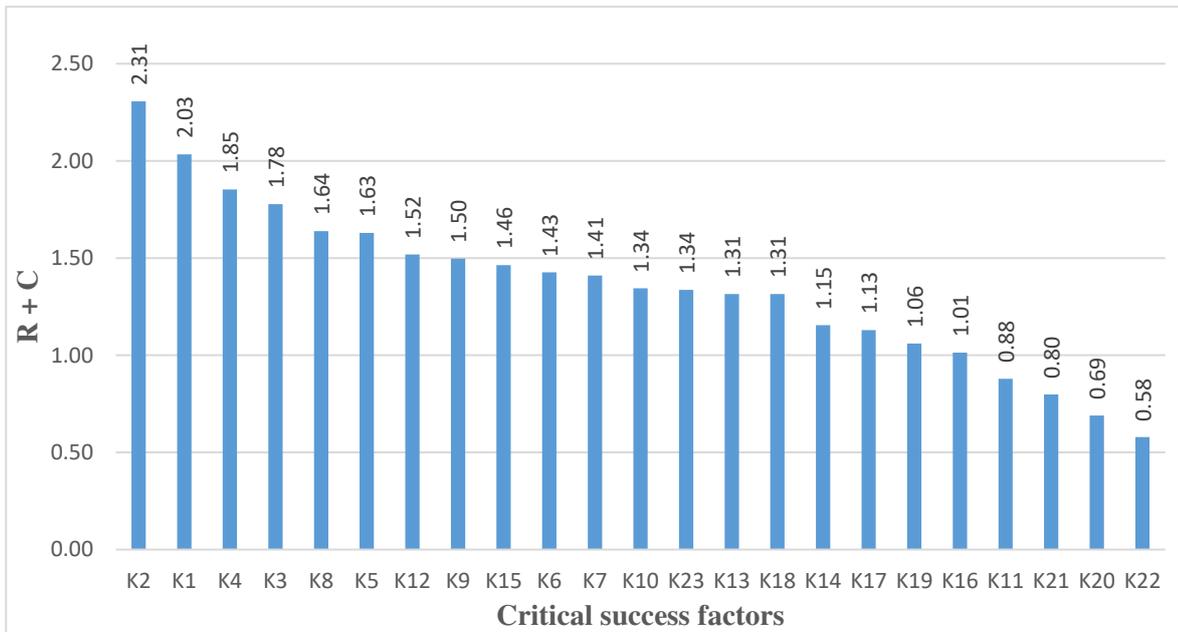
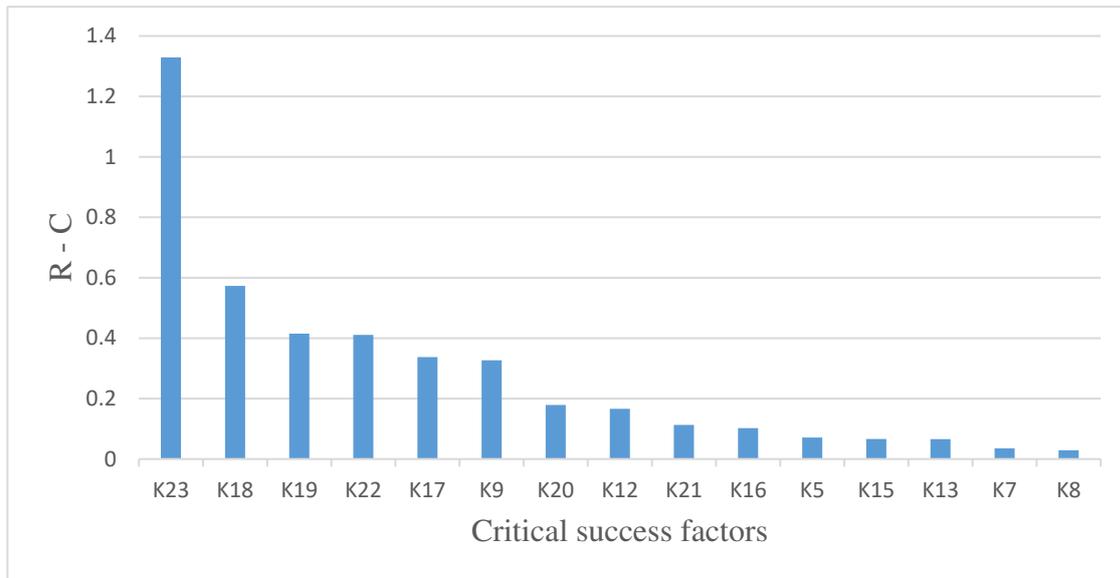


Fig.5: Prioritized the CSFs based on R+C values

5.2. The categorization of CSFs into cause group and effect group based on R-C values

Based on their R-C score (Table 9), CSFs are classified into cause group and effect group. Out of twenty-three CSFs, fifteen factors have a positive value of (R-C) and are put in the cause group. While the rest eight factors have negative (R-C) value and are identified as the effect group, refer Fig. 4.

The listed CSFs in the cause group are indicative of prominent independent factors that are greatly influencing other factors. The highest positive value of R-C signifies that Certification and licensing (K23) followed by Public ethics (K18), Collection mechanism (K19), Regulatory framework (K22) and Transboundary movement (K17) are the major driving CSFs. The R-C values of cause group CSFs are presented in Fig. 6. The primary indicators of the cause group are explained in Table 10. The key performance indicators for evaluating the implementation level of the prominent cause group CSFs need to be critical analysis by policymakers.



358

359

Fig. 6: Cause group CSFs based on R-C score

360 Table 10: Cause group CSFs description

S.no.	Indicators check for cause group	Description
1	The highest degree of influential impact power of R	K23 - Certification and licensing has the highest degree of influential impact power of R equal to 1.332, which means K23 factor is the highest impact on the other CSFs.
2	Highest R – C score in the group	K23 - Certification and licensing has the highest value of R–C equal to 1.335, which indicates K23 least influenced by all other factors.
3	Lowest R – C score in the group	K8 - Public ethics CSFs has the least value of R-C equal to 0.83, which indicates K8 highly influenced by all other factors.
4	Highest R+C score	K5 - Government initiatives has the highest R+C score equals to 1.64, and this CSFs has the potential to improve the system, and it requires attention by the policymakers.

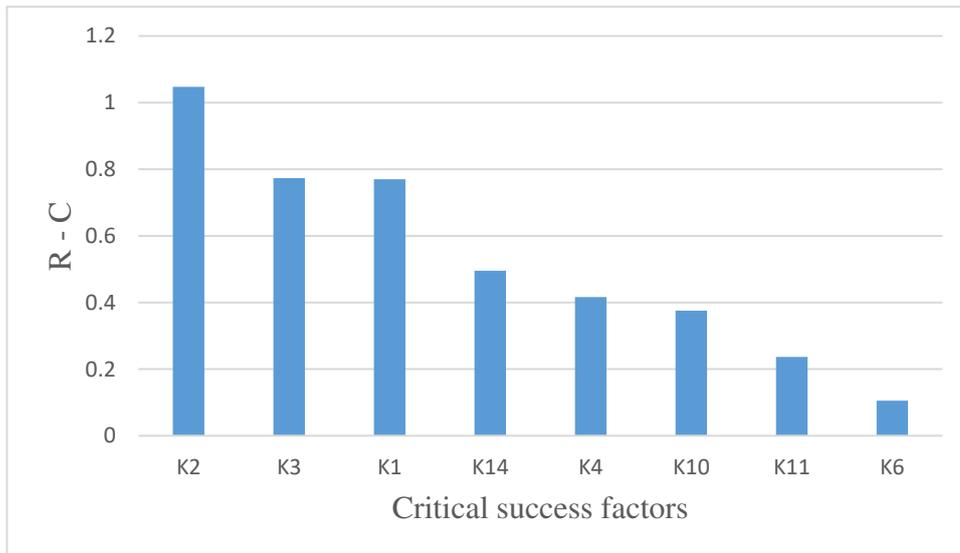
361

362 The effect group CSFs is listed in Fig. 7, which are the factors highly influenced by the other factors. The prominent

363 CSFs of the effect group are Technology involvement (K2), Infrastructure development (K3), Green practices (K1)

364 and CSR (K14). The significant effect CSFs group are explained in Table 11. The key indicator for the effect group

365 CSFs needs to be identified to measure the performance of the CSFs.



366

367

Fig. 7: Effect group CSFs based on R – C value (values are negative)

368

Table 11: Effect group CSFs description

S.no.	Indicators check for effect group	Description
1	The highest degree of influential impact power of R	K4 - Environmental program has the highest degree of influential impact power of R equals to 0.71, which means K4 has the most operative factors of the group.
2	Highest R – C score in the group	K6 - Training & empowerment has the highest value of R-C equals to – 0.105, which indicates all other factors highly influence K6.
3	Lowest R – C score in the group	K2 - Technology involvement has the least value of R-C equals to – 1.04, which indicates all other factors least influence K2.
4	Highest R+C score	K2 - Technology involvement has the highest R+C score equals to 2.30, and this CSFs is the most prominent factor among other CSFs.

369

370

5.3. Establishment of strategy interrelation map between causes and effects

371

For the development of strategy interrelation map among the CSFs, the calculated threshold value (α) is 0.029 and it

372

is computed by using equation (14). This value is used to eliminate the weak interrelations among the CSFs and

373

highlight the only those CSFs whose value in TRM is greater than the threshold value. A total of 146 interrelations

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are developed between CSFs based on their values. Since the number of interrelations is large, it becomes complex

375

to represent all the interrelations in one diagram. Therefore, strategy interrelations map is divided into interrelations

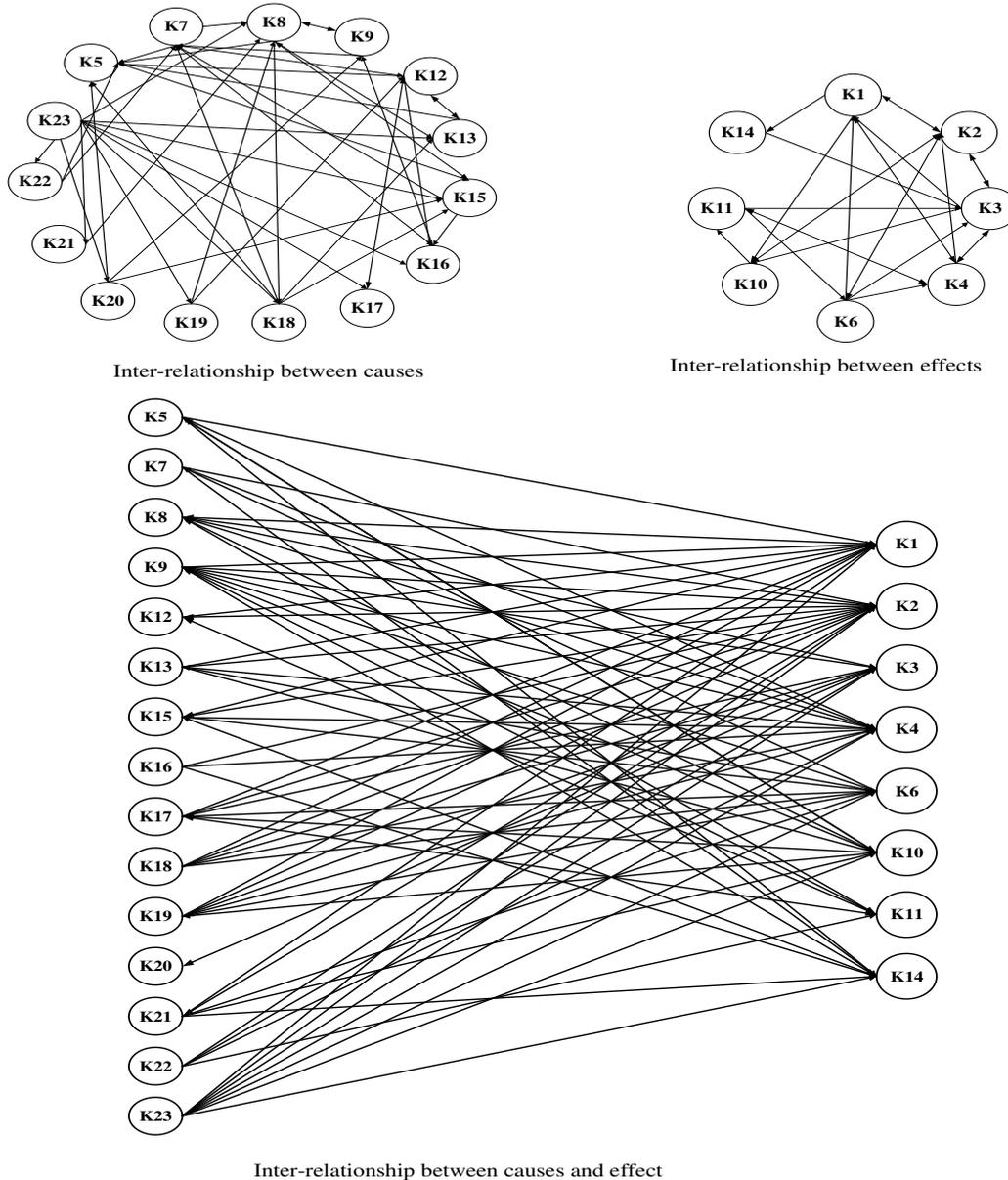
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between effects, interrelations between causes and interrelations between causes and effects and are shown in Fig. 8.

377

The number of interrelations among CSFs in cause group is more than the effect group. As shown in Fig. 8,

378 Certification and licensing (K23) followed by Public ethics (K8), stakeholder's awareness for circular economy (K9)
 379 and Estimation of e-waste generation (K18) show the maximum number of interrelations with other CSFs related of
 380 e-waste collection policy. In comparison, Corporate social responsibility (K14), Information visibility &
 381 transparency (K16) and Monitoring & enforcement (K20) emerge as the least influenced factors. The finding also
 382 indicates that Research & development group implication CSFs are favorably influencing by other CSFs.



383

384

Fig. 8: Strategy interaction map

385 6. Research implications

386 The research puts forth significant clarification in e-waste collection related to policy matter and can assist in
 387 designing e-waste regulation. In the present study, the CSFs have been evaluated based on the input provided by an

388 experts' committee. The study illustrates relations between the CSFs clarifying the prominence of CSFs in cause and
389 effect sequence. A causal diagraph shows the connection among CSFs. The results are deemed useful for
390 policymakers and practitioners to study the implication of policy design and implementation strategies for e-waste
391 management. The prominent CSFs identified are discussed below:

- 392 • Technology involvement (K2) and green practices (K1) are the most prominent factors in the research &
393 development category. This finding is also supported in published literature (Wath et al. 2010; Kumar and
394 Dixit 2018) as lack of research & development in e-waste recycling are highlighted. There is a great need
395 to provide impetus to research in various areas related to these problems. It is recommended that the
396 policymaker works with stakeholders such as collectors and recyclers for understanding the technology
397 involved in e-waste recycling activities under designing of e-waste collection policy.
- 398 • Environmental program (K4) is a useful option to spread e-waste awareness among consumers. The
399 existing scenario is consumers are still not ready to change their consumption habits mainly because of
400 lack of awareness (Parajuly et al. 2019). This issue led to e-waste storage in households and made
401 traceability difficult for stakeholders to recover e-waste. The Government of India has started an awareness
402 campaign named "Digital India Initiative" for covering all issues related to e-waste management. It is
403 suggested that learning from the same may be addressed in the e-waste policy framework.
- 404 • Certification and licensing (K23) is found to have the highest degree of influential impact power (R) and it
405 means there is need to develop a provision for stakeholders to obtain e-waste authentication and license
406 approval bypassing red-tape hurdles quickly. Monitoring groups can implement a standard or random
407 tracking method to detect violations of compliance. It can directly monitor suspected violators and share
408 their findings with authorities or the public (Wang et al. 2020).
- 409 • Public ethics (K8) is one of the cause group factors with high relevance. Policymakers need to focus on it
410 significantly. Policymakers can encourage the morality aspects of it and support responsible public
411 behavior to increase participation in e-waste disposal activity.
- 412 • Stakeholder's awareness for the circular economy (K9) is one of the most crucial factors, and it provides a
413 direct economic benefit. The circular economy needs to be promoted, as it is essential for sustainable e-
414 waste management. It can ensure full utilization of e-waste under reuse, reduce, recycle and recover. The
415 policy incentivizes this approach for stakeholders to understand and improve their business sustainability
416 accordingly.

417

418

419 7. Conclusion

420 E-waste management is a complex but crucial issue in developing countries, especially in India, where the
421 unorganized sector conducts activities in an unethical manner that harms the ecosystem. The e-waste policy has
422 nation-wide implications and stakeholders need to comply with and assist the implementation of the robust e-waste
423 management system. In the context of 'United Nations Agenda 2030' for SDGs of e-waste management, the
424 policymakers are under pressure to design a robust e-waste collection policy that is largely acceptable to various
425 stakeholders. Here, we presented an in-depth analysis of the CSFs based on discussion with the experts committee.
426 There is a lack of research to find out the relationship between the various CSFs of e-waste collection policy. To the
427 best of our knowledge, this is a novel study, which not only determines the CSFs facilitating the design of e-waste
428 collection policy but also examines the degree of criticality of the factors. The insights from the current study are
429 believed to be beneficial for the stakeholders, the practitioners and the policymakers for enhancing acceptance of e-
430 waste collection policy in the Indian context for successful implementation.

431 This research explored twenty-three CSFs with the help of a literature review and experts views. The Fuzzy-
432 DEMATEL method has been applied to develop the interrelation among the CSFs and also examined the degree of
433 prominence of the CSFs along with categorization into cause group and effect group. The research reveals that
434 technology involvement (K2) and green practice (K1) factors have the highest importance among CSFs, which
435 implies that sustainable e-waste management practices require more responsiveness. So, the policymakers may give
436 more attention to the proponents of research & development in e-waste handling. The stakeholders need to invest in
437 improving their existing method. Moreover, awareness about the circular economy among stakeholders is found to
438 be an essential factor for sustainable economic benefit. Further findings are that the legislation & regulation CSFs
439 fall under the cause group and are the most vital driver for designing of e-waste collection policy.

440 This study also pointed out the important limitations of the research, which can be viewed as a future scope. The
441 present study is based on limited expert input which is subjective in nature, and alternative technique of ISM-
442 MICMAC can also be utilized to develop hierarchical relation between factors. Further, the authors also recommend
443 empirical analysis, i.e. structural equation modelling that can be employed to conduct quantitative evaluation from a
444 large sample to validate interrelation among CSFs. This study is conducted in the western part of India. The results
445 of this study may differ from other study conducted at states of India and at a different country.

446 8. Compliance with Ethical Standards

447 **Ethical Approval:** All ethical requirements have been followed during this research work.

448 **Consent to participate:** Not applicable

449 **Consent to Publish:** All authors provide consent to publish this research article.

450 **Authors Contributions:** SS, Conceptualization, Methodology, Software, Data curation, Writing- Original draft
451 preparation, Investigation, Visualization, Software, Validation and Writing; MSD, Critical reviewing, Editing and
452 Supervision; SR, Conceptualization, Reviewing and Supervision.

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455 **Availability of data and materials:** Not applicable

456 **Declaration of conflicting interests:** The author(s) declared no potential conflicts of interest with respect to the
457 research, authorship, and/or publication of this article

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